

Message Text

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PAGE 01 STATE 239262

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INFO OCT-01 NEA-10 ISO-00 SS-20 EB-11 CIAE-00 INR-10

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TO AMCONSUL BOMBAY

INFO AMEMBASSY NEW DELHI

UNCLAS STATE 239262

E.O. 11652: N/A

TAGS: BEXP, BFOL, IN

SUBJ: POTENTIAL FOR INDO-U.S. COLLABORATION IN NEWSPRINT

MANUFACTURE

BOMBAY'S T-2204

1. COMMERCE HAS HAD PRELIMINARY CONTACTS WITH SEVERAL U.S. PAPER COMPANIES INVOLVED IN THE TESTING OF KENAF.
2. AS REPORTED NEWSWEEK, HUDSON PULP AND PAPER HAS DONE EXTENSIVE RESEARCH IN KENAF. HOWEVER, FIRM DETERMINED PROCESS UNSUITABLE IN U.S. FOR SEVERAL REASONS. PRINCIPAL PROBLEMS INCLUDE SEASONAL HARVESTING OF KENAF, DIFFICULTIES IN HANDLING SUCH A BULKY MATERIAL AND THE SMALL YIELD. RICHARD MAZER, EXECUTIVE VICE PRESIDENT, MANUFACTURING GLAD TO MAKE HUDSON STUDIES AVAILABLE TO JADHAV. HUDSON NOT INTERESTED PARTICIPATING INDIAN VENTURE AT THIS TIME.
3. KIMBERLY-CLARK AND INTERNATIONAL PAPER APPARENTLY HAVE DONE SOME LIMITED TESTING OF KENAF, BUT NOT ACTIVELY INVESTIGATING PROCESS PRESENTLY.

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4. UPON RECIPT OF FURTHER DETAILS ON SICOM'S PROPOSAL COMMERCE

WILL CONTACT OTHER U.S. FIRMS, THE AMERICAN PAPER INSTITUTE
AND SIMILAR ORGANIZATIONS.

5. WILL ADVISE POST OF FURTHER DEVELOPMENTS.
KISSINGER

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